o World Convention Centre



# WHEN PASSION

International Trade Fair for Wines & Spirits

# MEETS BUSINESS.

Mumbai | मुंबई

 $\rightarrow$  prowine.in

ProWein





### PROWINE MUMBAI

ProWine Mumbai is jointly organised by Messe Düsseldorf India, one of the leading trade fairs companies in India and All Things Nice - India's Leading Wine and Spirits Consulting and Events Agency.

ProWine Mumbai will bring together the Wine and Spirit fraternity to a major international event in Mumbai with a fully-fledged trade fair with a comprehensive masterclass program among other show features.

This initiative provides an opportunity to create a unique meeting point for the entire wine and spirit market in India, where the community and industry experts join to further cultivate the growth of the industry.

## PROWEIN WORLD

ProWein, the world's No.1 international trade fair for wine and spirits that has thrived for nearly 3 decades, is organized by one of the leading global trade fair organizers, Messe Düsseldorf. Beyond traditional markets, ProWein extends its reach to emerging regions, including Shanghai, Singapore, Hong Kong, Mumbai, Tokyo, and São Paulo, uniting them under the umbrella of ProWein World. With hundreds of thousands of global visitors, ProWein World stands as the foremost gathering for professionals across viticulture, production, trade, and gastronomy in the world of wines, spirits, and craft drinks.

Our mission is to cultivate a leading global platform that combines diverse wine and spirits industry segments. We are dedicated to delivering our four customer values: internationality, strong network, diversity, and adaption through ProWein and its six satellite shows, enriching the vitality of the wine and spirits trade. We stand alongside all industry players and take them to the world's key markets.





# **PROSPIRITS**

#### Discover the future of spirits at ProWine Mumbai 2025!

A highlight that delves into the flourishing dynamics and innovative strength of the spirits industry. Attendees can explore the latest products and trends, and be inspired by tastings presented by industry experts.

With a rising demand for premium spirits in India, fuelled by a growing middle class and a shift towards a more sophisticated drinking culture including a major onset of cocktail culture, ProSpirits aligns itself as the vibrant heart of the global spirits industry.

For the wine and spirits industry, ProWine Mumbai transcends a typical trade fair-a fair platform for spirit brands to grasp global market trends and explore new business avenues.

# WHY MUMBAI?

- Home to many of the prominent importers and producers of wines and spirits.
- Proximity to Nasik, India's largest wine-producing region.
- A short flight to Goa, arguably India's most advanced craft spirits and beer production hub.
- India's wealthiest city and financial hub with large MNC's having their head offices.
- New label registration policy allows importers to bring in as many brands as possible without having to pay for each label.
- Most brands first launch themselves in Mumbai.
- India's most advanced and progressive hospitality industry.
- Hub for a major event and entertainment industry with Bollywood.
- Better infrastructure for the business of wine and spirits as compared to other cities
- Nhava Sheva port is located in Mumbai where 90% of all beverages are imported.



## VENUE

Jio World Convention Centre (JWCC), Mumbai is India's most premium Convention with 5 star facilities.

Located at a prominent location, a well-connected financial hub near Mumbai International Airport.

Spanning 1,03,012 sq. m., JWCC hosts world-class exhibitions, conventions, and events with versatile spaces for physical, virtual, and hybrid formats.

Key enabling services include In-house culinary capabilities offering exemplary gourmet experiences, state of art Audio-Visual aids, seamless internet connectivity and sound-proof halls.



# **KEY ATTRACTIONS**



Exhibition



Masterclasses



Tastings



ProWine & ProSpirits Challenge



Competition



**Panel Discussions** 



Honoring Excellence



ProWine Mumbai Night

# **EXHIBITOR PROFILE**

- Indian & International Wine Producers
- Indian & International Spirits Producers
- Craft Beverage & Beer Brands
- Importers & Distributors
- Global Trade Promotion Bodies
- Accessories & Allied Categories

## WHY EXHIBIT?

- Showcase your brand in an exciting setting focused on the latest products & market trends
- Create new sales opportunities with target audience from the industry
- Network with Key Decision Makers
- Develop New and Existing Relationship
- Launch New Products
- Increase Brand Awareness





### ATTENDEE PROFILE

- Wine & Spirits Importers / Bonders / Distributors / Wholesalers / Retailers
- 🕑 HoReCa Professionals Hoteliers / Restaurateurs / Café & Bar Owners
- Sommeliers, Chefs, F&B Teams
- Wine & Spirits Accessory Companies
- HNI / Wine Enthusiasts / Investors
- Wines & Spirits Clubs / Academia / Institutes
- International Governments

## WHY ATTEND?

- Opportunity to meet and interact with domestic and international wine & spirits brands
- Meet the key decision makers who are shaping the wine & spirits market
- Gain insights into current global trends in the wine & spirits industry
- Get connected at exclusive networking events
- Attend world-class masterclasses with industry experts & renowned brands
- Benefit from a global network-meet renowned industry experts



10 Dedicated Country Pavilions



**11** Masterclasses



**5,947** Attendees



**170** Exhibitors



18 Countries Representation



1000+
Participating
Labels



**7000+** Gross Area













8
Dedicated
Country
Pavilions



11 Masterclasses



**5,059** Attendees



**164** Exhibitors



24
Countries
Representation



1000+ Participating Brands















**15** Masterclasses



**4,140** Attendees



**151** Exhibitors



19 Countries Representation



**1000+**Participating
Brands















**17** Speakers



**15** Masterclasses



**2,017**Attendees



**70** Exhibitors



13 Countries Representation



**200+**Participating Brands











# PROWEIN EDUCATIONAL CAMPAIGN RECAP 2018 | 2019

The last two editions of the ProWein Educational Campaign, in association with Food & Hotel India, were appreciated by the industry.

## **SEMINARS**



The seminar included a set of wine and spirit tastings by industry experts, workshops, discussion forums, and presentations, focusing on Sensory Perception, Wine and Food Pairing, varietal, and regional characteristics.

## **AUDIENCE**



The show witnessed the participation of Indian wine importers and producers, MNCs, and local producers of spirits, the restaurant and retail trade, hotel owners and F&B teams, wine professionals and traders, in addition to consumers, trade media, and alcobev influencers.

# NETWORKING DINNER



A networking dinner was hosted by ProWein at each edition with speakers to create a platform for networking, strengthen business relations, explore new connections and exchange ideas.

PEC	Speakers	Sessions	Unique Delegates	Registrations	Total Brands Representation
2018	10	9	192	460	41
2019	6	8	206	476	46











For more information, please contact:

#### MESSE DÜSSELDORF INDIA PVT. LTD.

#### **RAJEEV NARESH**

Mob.: +91 9899890988 Email: NareshR@md-india.com

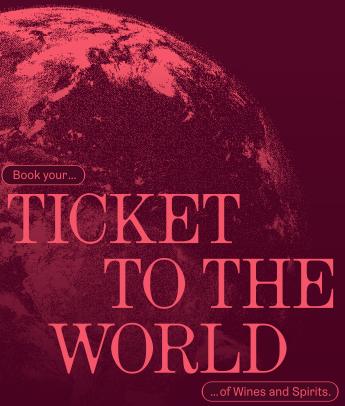
#### **ALL THINGS NICE**

#### **CHERYL KOSHY**

Mob.: +91 9820630077

Email: cheryl@allthingsnice.in





ProWein takes you to the world's key markets:

Düsseldorf Shanghai Singapore Hong Kong
São Paulo Mumbai Tokyo

